

## SALE CONSULTANT

### Summary

I'm driven to develop and implement fresh sales and marketing strategies with financial and operational discipline. Competitive Sales Rep with two years in sales with vast industry knowledge. I'm independent worker with high energy and great communication skills. I have a lot to thank to my last employer Boost Mobile of Mobile Factory for helping me advance in my sales skills and knowledge of different technology, such as phones and computers. Friendly Sales Associate proficient in managing all areas of sales and customer service in fast-paced retail environments. Excellent multi-tasker and team player. Reliable with strengths in inventory management, training, and customer service. Friendly, knowledgeable and hard-working team player. Also a customer service and sales expert who identifies customer needs and delivers solutions to problems.

### Highlights

- Inventory management
- Outgoing personality
- Detailed oriented
- Accurate money handling
- Sale expertise
- verbal/written communication
- Documentation familiarity
- Team player mentality
- Cheerful and Energetic
- Organization skills
- Staff training and development
- Multi-Tasker
- Active listening
- Communication skills
- Computer skills

### Experience

Company Name City , State Sale Consultant 03/2015 to 11/2015

I Answered all of the customers questions and addressed problems and complaints in person and through the phone. I also helped customers select products that best fit their personal needs, and processed an average of 40 transactions each day in a timely manner. Maintained visually appealing and effective displays for the entire store. Educated customers on product and service offerings. Completed purchases with cash, credit and debit payment methods. Trained all new sales employees on effective techniques. Organized items in visually appealing manner. And did Inventory checks throughout the day to make sure everything in the store was there.

Company Name City , State Cashier 10/2014 to 12/2014

Working at Michael's Arts&Crafts my job was really simple and enjoying. My responsibilities were to assist customers with their needs, handle money throughout the day and give change back. Also with the seasonal position I had there I did learn a lot on how to greet customers and how to make sure that they were satisfied. I Completed purchases with cash, credit and debit payment methods. And Organized items in visually appealing manner.

Company Name City , State Front clerk 02/2014 to 06/2014

While working in Chicago Bakery I accepted payment from customers and gave the correct amount of change as needed. Cleaned up spilled food, drinks and broken dishes, and removed empty bottles and trash. I also took cake orders over the phone and maintained store cleanliness throughout the day. Stock baked good in the display cases. At the end of the day I would close the store and make sure that nothing is out of place and baked goods are stored away properly.

### Accomplishments

When I first started to work for Boost Mobile I didn't know a thing about sales or phones at all. I was so insecure about everything, until one day I decided to put all the insecurity thoughts aside and show my true strength and confidence. My sale skills went from zero to none to one hundred. My best day is when I sold 31 phones in one day with accessories, I was so proud about how hard I work to get to my goal. I have a lot of thanks to my coworkers because they showed me how to push myself to my highest limit and conquer my goals. They also showed me how to be a team player and to always help everyone and not just customers. One of the best months was when I sold 145 phones and over \$3,088 worth in accessories. Routinely helped as many as ten customers each day in a high-volume retail outlet. I also fulfilled all supervisory duties when the store manager was on vacation. I'm very proud on what I've learn over the couple of months working at Boost Mobile of Mobile Factory, I thank them for helping me develop my skills and making me into the person I know I am.

### Education

High School Diploma 2014 Northwood High School , City , State , Unitedstates

During my four years of high school I struggle a lot to manage my grades and make sure that I would be on the right path to achieve my goals but some how I would always let something get in the way of my goal. Until one day my counselor and my favorite teacher came to me with help. They helped me plan out everything that I wanted to accomplish before I graduated, with the right push and motivation I was able to achieve my goal. I managed to get all A's, B's and C's.

### Languages

- English
- Spanish

### Skills

- Fast paced worker
- Attention to detail
- Customer service
- Flexible and reliable