

DESIGNER STYLIST

Summary

High-achieving Sales Associate offering an extensive background in customer service, sales, client relations and merchandising. Self-directed and self-motivated team player who also works well independently.

Highlights

- Reliable and punctual
- Cash handling accuracy
- Organized
- Time management
- Detail-oriented
- Strong communication skills
- Flexible schedule
- POS systems
- Energetic self-starter
- Excellent communication skills

Experience

02/2014 to 11/2014

Designer Stylist Company Name i¼ City , State

- Cut, trimmed and shaped hair or hairpieces, based on customers' instructions, hair type and facial features, using clippers, scissors, trimmers and razors Analyzed patrons' hair and other physical features to determine and recommend beauty treatment or suggest hair styles Scheduled client appointments Eyelash extensions Utilized bleach, dye, or tint hair, using applicator or brush Shampooed, rinsed, conditioned and dried hair according to state regulations Demonstrate and sell hair care products and cosmetics Used cash register, in charge of daily total sales, and answered phone. Helped customers select products that best fit their personal needs. Processed an average of 30 transactions each day in a timely manner. Answered customers' questions and addressed problems and complaints in person and via phone. Opened and closed the store, which included counting cash drawers and making bank deposits. Helped customers select products that best fit their personal needs. Maintained visually appealing and effective displays for the entire store. Educated customers on product and service offerings. Offered exceptional customer service to differentiate and promote the company brand. Consulted with customers on the latest styles and trends. Kept the showroom clean and maintained neat, orderly product displays. Built customer confidence by actively listening to their concerns and giving appropriate feedback.

12/2012 to 11/2013

Stylist and Receptionist Company Name i¼ City , State

- Cut, trimmed and shaped hair or hairpieces, based on customers' instructions, hair type and facial features, using clippers, scissors, trimmers and razors Analyzed patrons' hair and other physical features to determine and recommend beauty treatment or suggest hair styles Scheduled client appointments Eyelash extensions Utilized bleach, dye, or tint hair, using applicator or brush Shampooed, rinsed, conditioned and dried hair according to state regulations Demonstrate and sell hair care products and cosmetics Used cash register, in charge of daily total sales, and answered phone. Computed sales prices, total purchases and processed payments. Described merchandise and explain operation of merchandise to customers. Operated a cash register to process cash, check and credit card transactions. Administered all point of sale opening and closing procedures. Explained information about the quality, value and style of products to Influence customer buying decisions.

07/2012 to 09/2012

Stylist Company Name i¼ City , State

- Cut, trimmed and shaped hair or hairpieces, based on customers' instructions, hair type and facial features, using clippers, scissors, trimmers and razors Analyzed patrons' hair and other physical features to determine and recommend beauty treatment or suggest hair styles Scheduled client appointments Men's Haircut Utilized bleach, dye, or tint hair, using applicator or brush Shampooed, rinsed, conditioned and dried hair according to state regulations Demonstrate and sell hair care products and cosmetics. Administered all point of sale opening and closing procedures. Guided customers in choosing items that reflected personal style and shape.

01/2011 to 01/2012

Student Stylist Company Name i¼ City , State

- Cut, trimmed and shaped hair or hairpieces, based on customers' instructions, hair type and facial features, using clippers, scissors, trimmers and razors Analyzed patrons' hair and other physical features to determine and recommend beauty treatment or suggest hair styles Scheduled client appointments Utilized bleach, dye, or tint hair, using applicator or brush Shampooed, rinsed, conditioned and dried hair according to state regulations Demonstrate and sell hair care products and cosmetics. Explained information about the quality, value and style of products to Influence customer buying decisions. Guided customers in choosing items that reflected personal style and shape.

Education

2012

Cosmetology License : Licensed Cosmetologist Marinello's School of Beauty i¼ City , State , USA

Licensed Cosmetologist Glendale, CA

2010

High School Diploma : High School Eleanor Roosevelt High School 1/4 City , State , USA

Skills

Profound ability to address customer concerns, demonstrating empathy while consistently moving the customer towards commitment.

Proved ability to be persistence, overcome obstacles, and consistently strives to improve skills and achieve goals.

Uncommon ability to organize and control job responsibilities, particularly the accuracy and productivity related to work flow. In-depth ability to multi-task and manage multiple projects in fast paced environment.

Uncommon detail oriented with excellent problem solving and follow-up skills. Strong interpersonal skills; remarkable ability to achieve results through team leadership.

Excellent time management skill - knowing how long a subject will take to be made-up and working quickly and accurately in time-pressured conditions.

cash register, POS system, answering phone