

DIGITAL M&E RESEARCH INTERN

Skills

Microsoft Office Suite; Venture Capital Financial Model Interests: Entrepreneurship, Mentoring, Education, Basketball, Strength Training, Venture Capital

Interests

Penn Summer Abroad, Scholar of Environmental Studies, in Rotterdam & Berlin June 2015 - June 2015 Â· Engaged in a lecture series about water management and the Energiewende which fortified the immersion into the culture of environmental sustainability in Rotterdam and Berlin for two weeks Â· Culminated in a presentation on strategic plan to implement water management and Energiewende tactics to USA National Dominican Student Conference, Officer of Logistics and Finances Sept. 2014 - Mar. 2015 Â· Managed and balanced the conference's \$26,000+ budget. Individually raised \$3,800+ for the conference from external sources and internal sources; like KIPP Through College, Greenfield Intercultural Center, PennKIPP Â· Coordinated and executed three-day conference for 390 university students throughout the US Â· Designed and organized a Dominican Linguistics workshop by inviting prestigious BYU Professor Alba and Dr. Ferreira CAMPUS INVOLVEMENT Grupo Quisqueyano (Dominican Student Association), Officer of Finances Dec. 2014 - Dec. 2016 Â· Administered a budget of \$800, and funding for the student organization Dana How Scholar Program, Active Mentor Sept. 2013 - Sept. 2016 Â· Volunteer to mentor and educate West Philadelphia high school students in order to get them ready for college Big Brother Big Sister, Big Brother Sept. 2015 - Sept. 2016 Â· Serve as a positive role model and friend for children in West Philadelphia in an on-going one to one relationship MoneyThink, Active Mentor Sept. 2015 - Sept. 2016 Â· Structured personal finance lesson plans to fit the need of Philadelphia high school students in order to allow them to teach them about being financially more independent

Experience

Digital M&E Research Intern

May 2016 to August 2016 Company Name 1/4 City, State

- Refined quantitative and qualitative data in order to optimize business products for individual project managers.
- Evaluated Big Data to generate fundamental frameworks being utilized to normalize product data across all entertainment brands.

September 2015 to December 2015 Company Name 1/4 City, State

- Developed a five-year growth strategy to utilize for the next potential funding round of the growth firm.
- Generated a 50-page report that included contacting 700 colleges receiving a response rate of 11%.

Business Development Intern

May 2015 to August 2015 Company Name 1/4 City, State

- Analyzed daily and monthly partnership costs in order to determine day to day changes on cost structure of partnerships.
- Proposed and presented 5 new key partnerships that will be pivotal for the transition phase into TheStreet, Inc.'s Financial Content Network 2.0 Banco del Austro, Loans & Credit Card Intern, Cuenca, Ecuador July 2014 - Aug. 2014.
- Implemented statistical analysis of data using Excel, focusing on customer and bank databases such as credit card purchases, POS system, customer information, and customer complaints.
- Completed and filed paper work for loan department.

Education and Training

Bachelor of Science : Economics Management The Wharton School, University of Pennsylvania 1/4 City, State Economics 3.45 3.06 Management

Corporate Finance, Merger and Acquisitions, Consulting to Growth Companies, Management, Venture Capital Finance, Entrepreneurship, Wharton Industry Exploration Program: San Francisco & Tech Sector Â· Awards: New York Times Scholar, selected as one of eight students (out of 800) for prestigious NY Times full scholarship

Languages

Fluent in Spanish

Skills

Acquisitions, Big Data, Consulting, Content, Corporate Finance, Credit, databases, Finance, Financial, Java, Mentoring, Excel, Microsoft Office Suite, Network 2.0, next, page, POS, receiving, San, Fluent in Spanish, statistical analysis, strategy, Venture Capital, Venture Capital Additional Information

- LEADERSHIP AND EXTRACURRICULARS Penn Summer Abroad, Scholar of Environmental Studies, in Rotterdam & Berlin June 2015 - June 2015 Â· Engaged in a lecture series about water management and the Energiewende which fortified the immersion into the culture of environmental sustainability in Rotterdam and Berlin for two weeks Â· Culminated in a presentation on strategic plan to implement water management and Energiewende tactics to USA National Dominican Student Conference, Officer of Logistics and Finances Sept. 2014 - Mar. 2015 Â· Managed and balanced the conference's \$26,000+ budget. Individually raised \$3,800+ for the conference from external sources and internal sources; like KIPP Through College, Greenfield Intercultural Center, PennKIPP Â· Coordinated and executed three-day conference for 390 university students throughout the US Â· Designed and organized a Dominican Linguistics workshop by inviting prestigious BYU Professor Alba and Dr. Ferreira CAMPUS INVOLVEMENT Grupo Quisqueyano (Dominican Student Association), Officer of Finances Dec. 2014 - Dec. 2016 Â· Administered a budget of \$800, and funding for the student organization Dana How Scholar Program, Active Mentor Sept. 2013 - Sept. 2016 Â· Volunteer to mentor and educate West Philadelphia high school students in order to get them ready for college Big Brother Big Sister, Big Brother Sept. 2015 - Sept. 2016 Â· Serve as a positive role model and friend for children in West Philadelphia in an on-going one to one relationship MoneyThink, Active Mentor Sept. 2015 - Sept.

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