

CAR SALESMAN

Summary of Skills

- Administration and Management
- Customer and Personal Service
- Judgment and Decision Making
- Negotiation
- Sales and Marketing
- Building and Construction
- Operation and Control

Professional Experience

Car Salesman

February 2015 to May 2016 Company Name i¼ City , State

- Determine goods and services to be sold, and set prices and credit terms, based on forecasts of customer demand.
- Locate, select, and procure merchandise for resale, representing management in purchase negotiations.
- Perform sales floor work, such as greeting or assisting customers, stocking shelves, or taking inventory.

Construction Worker

March 2011 to Current Company Name i¼ City , State

- Oversee activities directly related to making products or providing services.
- Read plans, instructions, or specifications to determine work activities.
- Load, unload, or identify building materials, machinery, or tools, distributing them to the appropriate locations, according to project plans or specifications.
- Dig ditches or trenches, backfill excavations, or compact and level earth to grade specifications, using picks, shovels, pneumatic tampers, or rakes.
- Mix, pour, or spread concrete, using portable cement mixers.
- Erect or dismantle scaffolding, shoring, braces, traffic barricades, ramps, or other temporary structures.
- Provide assistance to craft workers, such as carpenters, plasterers, or masons.

Education

BBA : Operations and Supply Chain Management University of Central i¼ City , State , United States Operations and Quality Management coursework,Â Member of [Apics UCO student chapter](#)

Professional Affiliations

Member of Apics

Skills

Decision Making, inventory, layout, machinery, Marketing, Materials Management, Negotiation, Project Plans, Sales