

## GUEST TEACHER

### Professional Overview

A detail - oriented, high energy Social Science Teacher with the ability to motivate students to work at optimum levels while maintaining a comfortable, creative environment, and keeping a clear perspective of goals to be accomplished. Experience in helping students broaden perspectives through aligning subject matter to present day experience and events.

### Core Qualifications

- Creative lesson planning
- Excellent relationship building skills
- Experiential learning
- Interpersonal, oral, and written communication skills
- Differentiated learning
- Positive and encouraging
- Able to work independently and as a member of a team
- Curriculum lesson plan development

### Accomplishments

- Secondary 7-12 Social Studies.
- Issued: 11/17/15.

### Education

MBA , Business 2006 University of Nevada 1/4 City , State Business

Bachelor of Science , Education Social Science Emporia State University 1/4 City , State Education Social Science

### Experience

Guest Teacher Jan 2015 to Current

Company Name 1/4 City , State

- Managed classroom responsibilities and maintained continuity of the learning process.
- Incorporated cooperative education and role playing activities to establish a relationship between course material.
- and student's life experiences.
- Encouraged critical thinking skills through the use of challenging debate.

National Account Manager Jan 2005 to Jan 2014

Company Name 1/4 City , State

- Promoted to develop deeper HQ & regional relationships and grow gaming and lodging business channel.
- Managed the relationships between Starbucks Coffee and MGM International, Caesars Entertainment, StationÂ Casinos, Intercontinental Hotels, Hilton Hotels.
- Credited with Starbucks Coffee store growth along Las Vegas strip from zero base to present day \$105mm annual revenue.
- Built strategic alliances with internal and external teams that resulted in sustained revenue growth over 14 Yrs.

Regional Sales Manager Feb 2000 to Jan 2005

Company Name 1/4 City , State

- Led internal cross-functional and external teams to ensure franchise store growth and timely store openings and execution of foodservice agreements for regional business in California, Nevada and Arizona.
- Established lodging and gaming as a viable business segment for Starbucks Coffee Company.
- Accomplishments Leveraged corporate executive relationships to launch customized, franchise stores for high profile casinos and lodging business partners.
- Expand customer and product base beyond franchised locations to eventually secure corporate distribution mandates resulting in excess \$105 million in ongoing annual revenues for gaming and lodging segment.
- Increase number of license stores along the Las Vegas strip from 1 to 51 high volume locations.
- Presented comprehensive instructional seminars at regional and national meetings.
- Topics included site selection, product placement from a branding perspective, building a business case to show ROI, contract compliance, and identifying new distribution opportunities.
- Led internal cross-functional and external teams to ensure franchise store growth and timely store openings.
- Established lodging and gaming as a viable business segment for Starbucks Coffee Company.

### Publications

#### Oral History

[www.lawrence.lib.ks.us/oralhistory/nether.html](http://www.lawrence.lib.ks.us/oralhistory/nether.html) Â

#### Presentations

##### Corporate Culture

<https://www.youtube.com/watch?v=TAAtH6y7ebDo>

#### Memberships/Scholarly Societies

##### Fraternity

[www.lasvegasnupes.com/curtisnether.html](http://www.lasvegasnupes.com/curtisnether.html) Â

### Skills

branding, business case, Interpersonal, oral, critical thinking, functional, lesson planning, meetings, Microsoft Office, Outlook, relationship building, seminars, written communication skills