

VP FINANCE & IS&T

Executive Profile

Enterprising Finance Executive who creates strategic alliances with Senior Executives to identify and

execute key business initiatives. Builds and retains high performance teams by enlisting, developing and

motivating skilled professionals. Extensive experience in Financial Management and Controllershship areas.

Adept in both Business Process and systems to allow for utilizing technology to achieve business goals.

Skill Highlights

- Project management
- Leadership/communication skills
- Product development
- Business operations organization
- Budgeting expertise
- Self-motivated

Core Accomplishments

- Developed the CFO Advisory Service's Quality Close Product and presented at KPMG Quality Close Training Sessions.
- Assisted in the authoring of white papers on the topic of the financial close and the changing economic environment brought on by Sarbanes-Oxley legislation.
- Proficient in SOX 404 Policies and compliance requirements AFFILIATIONS God's Love We Deliver Argyle Executive Forum Finance Executives International.

Professional Experience

VP Finance & IS&T

January 2012 to Current Company Name i¼ City , State

- Created the business case and system design; currently the Project Manager for a worldwide single instance SAP ERP Implementation project; 13 largest revenue producing countries over 3 years.
- Eleven countries are live across Europe; USA and Canada going live April 1, 2015.
- Project will result in \$4M per year in savings.
- Nine additional Latin America countries now planned for Year 4.
- Developed the governance and support models and processes for the new single instance SAP ERP system Created a Program Management Organization for all key Finance and Management Information Projects resulting in greater communication, strategizing, synchronization and risk management.
- Created single instance for USA and Canada logistics and supply chain processes in conjunction with SAP ERP Project resulting in cost savings of over \$500K per year.
- Developed the RFP and created the vendor selection process for a European Budget and Procurement system to handle Recording, Marketing and Overhead.
- Redefined the implementation approach to get the project back on track after 1 year.
- System is now deployed in 8 countries with additional countries targeted for next 2 years.

VP Global Digital and US Sales

January 2009 to January 2011 Company Name i¼ City , State

- Built the Business Case and successfully managed the implementation of a new Business Intelligence Platform (Business Objects) for Sales and Marketing Analytics and KPI Reporting for 6 US Label Groups.
- Tool gives US Labels the ability to see the influence Social Media data has on sales on a daily basis.
- Created the Business Case and acted as Project Manager to migrate the integrating Sony Music and BMG Music Supply Chain and Logistics organizations into a new system (SAP Materials Management).
- Responsible for business process harmonization and institution of best practices around Product Setup (BOM), Inventory Purchasing, MRP, DRP, Inventory Management, Inventory Sales and Inventory Accounting.
- Project allowed for decommissioning of the two old environments as well as reduction in personnel via one system and streamlined processes.
- Developed both the Operational and Back-office processes for a new direct to consumer business commercializing Sony Music's Artist website platform.

VP Finance

January 2005 to January 2008 Company Name i¼ City , State

- Led various Music Label integration initiatives triggered by the merger of Sony Music and BMG Music.

- to achieve better practices and cost savings of over \$1M annually in IT Support and Data Hosting in.
- addition to business process improvements.
- Projects also facilitated the ability to outsource back-office.
- functions which generated over \$2M per year in cost savings.
- Standardization, best practice and system harmonization for six label groups for the two largest spend areas, Marketing and Recording (two separate projects, applications, organizations) Project Manager to build an Artist Project P&L System for 6 label groups; also shared US approach and design that led to the design and implementation of Sony Music UK's Project P&L system.
- Project Manager for a successful initiative to reduce the time to close and consolidate monthly quarterly and annually from eight to three days.

Manager

January 2001 to January 2005 Company Name i¼ City , State

- Collaborated with others to create an incubator practice, CFO Advisory Services, and turned it into a national practice with over \$100M in annual revenue.
- This was done by creating new service offerings centered on finance transformation through organizational, process and system improvements.
- Main focus was on providing advisory services to companies in the following industries: Financial Services, Media, Entertainment, Utilities and Manufacturing.
- Clients included Disney, Sony, Bertelsmann Media, WWE, JP Morgan Chase, Comerica Bank, Duke Energy, United Rentals,.

Corporate Controller

January 1994 to January 2001 Company Name i¼ City , State

Corporate Controller

January 1990 to January 1994 Company Name i¼ City , State

- Served as Corporate Controller for an international consulting company for 6 years.
- Prior to that was Corporate Controller for 5 years for a Salvage and Appraisal firm that provided services to Commercial and Self-Insureds experiencing catastrophe losses.
- Responsible for all FP&A functions as well as Corporate Tax Returns.
- In both instances, managed the selection and implementation of Financial Management Systems.

Education

B.S : Finance The University of Maryland at College Park

Finance

Skills

Business Process Re-engineering

Finance Transformation

Project Management

Finance and IT Strategy

Team and Resource Cultivation