

SUPPLY CHAIN MANAGER

Summary

Operations Manager FIU College of Business MBA Programs

Experience

November 2013 to July 2014 Supply Chain Manager

City

- Achieved corporate goals through the development and execution of strategy, policy, and leadership.
- Primarily, but not limited to activities relating to master planning, tactical purchasing, receiving, warehousing, and shipping, and general materials Management.
- Created and implemented Supply Chain Operational Excellence plan and Business Process Improvement plan to increase inventory turns (from 4 average turns per year to 7 average annual turns per year) within a high mix, low volume global business environment.
- Controlled inventory assets to include expendable aircraft parts, Rotable and exchange pool assets, chemicals, miscellaneous shop supplies and consumable items valued at 6.8 million dollars.
- Achieved and maintained KPI's related to inventory turns, purchase price variances, material availability, on-time delivery, past due backlog, customer lead time, and overtime premium expenses.
- Through both strategic initiatives and tactical response, ensured material availability for fulfilling customer orders on time, meeting target customer lead times, and fulfilling revenue commitments.
- Responsible for weekly cycle count program and annual physical inventory processes.
- Maintained a key role in the execution of monthly Sales, Inventory, and Operations (SIOP) goals.
- Implemented lean principles, change management process, and best practices, for all purchasing/procurement, material handling/storage, and logistics activities.
- Developed direct reports to support departmental and organizational continuous improvement goals.
- Created and managed departmental expense budgets.
- Negotiated and executed supplier agreements/contracts by working with cross-functional stakeholders and suppliers to reach agreement on contract terms and conditions.
- Worked closely with department heads from Quality, and Engineering on driving cost reduction programs through the organization.
- Established VMI, Kanban, and Consignment as strategies to reduce total cost.
- Engaged actively in supplier performance management, measurement and KPI maintenance driving a culture of continuous improvement within our supply base.
- Performed and analyzed history and supply/demand trends in order to strategically forecast future needs and maintain acceptable inventory levels.

Company Name November 2010 to October 2013 Materials Manager

- Responsible for sourcing and procuring all material required for repair and overhaul of jet engine and components as well as all contracts for outside services and long term agreements with suppliers.
- Controlled \$1.5 million in component parts inventory while maintaining 12 inventory turns annually.
- Directed all purchasing activities and decisions (estimated annual volume \$2 million).
- Succeeded in cost reduction in procurement of all supplies, materials and services required to repair and overhaul jet engine components.
- Oversaw inventory management; developed and implemented process improvement tactics to streamline the inventory control, forecasting and purchasing activities resulting in significant reduction in stock out situations and improvement in vendor relationships.
- Managed Rotable assets to include managing inventory levels of repairable and overhauled parts.
- Conducted exchanges, including coordinating shipment of Rotable asset to customers, and ensure approved core return meets company guidelines.
- Prepared, solicit, and evaluate competitive bids on outside vendor repairs for rotatable parts.
- Manage rotatable repair program, including evaluating repair shop capabilities and quality of work performed, negotiating repair agreements, terms, pricing and turnaround times.
- Directed and coordinated all functional personnel to continually achieve a high degree of professional performance.
- Spear headed the transition and implementation of Quantum (Component Control Software), to include all processes from operations management to all inventory management modules seamlessly.
- Conducted meetings and presentations with executives and other managers as well as employee groups of over one hundred participants.

Company Name November 2006 to November 2010 Contracts Supervisor

- Interacted with Department heads to ensure the highest quality proposal was provided by meeting the customers' requirements for Value Added Services Programs, valued at \$1.5 Billion.
- Reviewed terms and conditions to ensure requirements are in line with B/E policies as well as regulations such as DFAR, ITAR, and Proprietary parts licensing.
- Directed the activities and balance the workload of employees to ensure timely delivery of the most competitive prices, resulting in \$151 M. of awarded contracts.
- Initiated a departmental wide interest for the customer and their needs, by guiding employees on how to research the customer, what they do and how we can better support their contract.
- Negotiated pricing, delivery and other cost savings with vendors to ensure maximum profit margins were achieved with each contract.

Company Name September 1996 to December 2001 City, State

- Purchasing and Procurement of military and civilian equipment.
- Reviewed the accuracy of purchase orders to ensure appropriate use of government funds.
- Maintained inventory control through quarterly cycle counts.
- Maintained effective working relationship and close coordination with other defense agencies and suppliers.

Education

University of Phoenix Graduate School of Business 2010 State

University of Maryland 2006 B.S : Business Administration Business Administration

2012 Lean Six Sigma Certification

Languages

Fluent in Spanish

Skills

streamline, balance, budgets, Business Process Improvement, change management, competitive, continuous improvement, contracts, cost reduction, delivery, driving, forecasting, functional, funds, government, inventory management, managing inventory levels, Inventory, inventory levels, inventory control, leadership, logistics, materials Management, materials, meetings, exchange, negotiating, operations management, organizational, performance management, personnel, policies, presentations, pricing, processes, Procurement, profit, proposal, Purchasing, Quality, receiving, repairs, research, Sales, shipping, Six Sigma, Fluent in Spanish, strategy, strategic, Supply Chain, warehousing