

## FINANCE DIRECTOR

### Summary

Seasoned professional accountant with extensive experience in financial accounting in both private and public sector entities. Recruited to multiple positions to restructure/reorganize/revitalize non-performing teams.

### Skills

Accounting, General Accounting, Acquisitions, Budgeting, Controller, Cost Analysis and Analytical Reporting, Credit, Facilities Management, Finance, Financial Reporting, Forecasting, Governmental Accounting, Human Resource, inventory, Leadership, Negotiations, Processes, Sarbanes-Oxley

### Experience

02/2012 to Current

Finance Director Company Name 1/4 City , State

- Responsible for Accounting & Finance functions including management of IT outsourcing vendor for \$20 million government entity.
- Moved IT function to outsourced vendor vs. full-time employee, saving \$34,000 in salary plus benefits and pension costs.
- Developed monthly financial reporting to all department heads & elected officials, budgeting processing, account reconciliations.
- Compile audit workpapers and manage audit process with external audit firm.
- Audit adjustments reduced from historic trend of 100 adjustments to 3 in audit most recently completed FY'16.
- Support County Negotiations Committee in union negotiations for FOP and AFSCME contracts with cost analysis and competitive salary and benefit information.
- Analyzed pension plans and educated County Board on interest cost of ECO plan. As a result, Board increased pension levy pension and plan funding increased from 80% to 93%, 53% to 85% and 0% to 94% during this period. Interest savings to Iroquois County taxpayers during this period is \$245,000.

01/2009 to 01/2012

Director of Finance & Human Resources Company Name 1/4 City , State

- First Human Resource & Accounting professional hired by 19 year old fitness equipment sales & repair company.
- Developed standard monthly financial reporting, budgeting and forecasting processes, account reconciliations.
- Compiled and coordinated tax return with external CPA.
- Implemented processes and procedures for numerous activities including, but not limited to, Travel & Expense Policy, Credit & Collection Policy, Sales Order Process, Warranty & Customer Concessions Policy.
- Implementation of Ava Tax Sales Tax software.
- Developed job descriptions and bench-marked current wages for all positions.

01/2007 to 01/2010

Owner/Manager Company Name 1/4 City , State

- Business Closed April, 2010.

01/2005 to 01/2007

Controller Company Name 1/4 City , State

- World-wide corporate controller for \$150 million software development company.
- Reorganized accounting department to meet the needs of dramatically increasing company, including four acquisitions in one year.
- Led and directed 14 member team including all accounting functions, state and federal tax returns, sales tax for 49 states, monthly financial statements for venture capitalist owners and bank reporting as required by debt covenants.
- Wrote several position papers for software accounting treatment, reviewed by Ernst & Young software team in Silicon Valley, CA.

02/1999 to 02/2005

Accounting Manager Company Name 1/4 City , State

- Manage team of 30 professional and clerical level accounting team members to meet corporate, SEC and IRS reporting requirements.
- Progressive responsibility from \$400 million System Products and seven employees to responsibility of \$3.5 billion Controls Division and 30 employees.
- Developed non-performing team into Chairman's Award winning department in five years.
- Division was not meeting corporate reporting requirements including monthly, quarterly and annual deadlines, intercompany account imbalances and other corporate measurements for timeliness and accuracy.
- Coached, counseled, mentored team to win Chairman's Award in 2003 for integration of \$1.5 billion Integrated Facilities Management Division.
- Reduced Divisional Intercompany imbalance from over \$1 Million per month to less than \$10,000 within 12 months.
- Developed Sarbanes-Oxley audit processes for General Accounting and Financial Reporting one year in advance of implementation deadline.
- Processes utilized by Ernst & Young-Milwaukee for other publicly traded customers.
- Reduced divisional close reporting for Services US division of 540 branches from five days to two days.

02/1995 to 02/1999

Accounting Manager Company Name 1/4 City , State

- Progressive responsibility from Staff Accountant to Manager of \$50 million division to final responsibility of \$400 Million GB Electrical Division before being recruited by Johnson Controls.
- Plant Controller from 1996-1998 for two San Diego acquisitions, requiring all acquisition accounting, development of standard costs for all inventory items, physical inventories, monthly reporting.

01/1990 to 01/1995

Accounting Clerk Company Name i¼ City , State

Education and Training

November, 1995

Bachelors of Arts : Accounting Mount Mary College i¼ City , State Accounting

Central of Clifton High School i¼ City , State

Misc. On-going Training/Development

Steven Covey's Seven Highly Effective HabitsÂ Â Â

Social Styles 2 Day Class

Ken Blanchard's Situational LeadershipÂ Â Â

Annual GAAP updates via local Ernst & Young offices

Annual Governmental GAAP Updates

McGladrey Fraud Prevention Strategies - August, 2013

Annual FASB/GASB updates